## Special Proposal for Business Success by Hanam City



## A city advancing with passion, a city of limitless possibilities

"I hope Hanam City will transcend Gyeonggi-do and emerge as a central city on the global stage."

During a special lecture at Hanam City (April 2023)



- Ban Ki-moon, the 8th Secretary-General of the United Nations -



- Irina Bokova, former UNESCO Secretary-General -

Hanam City has a global, visionary outlook

"If someone were to ask me whether I'd prefer to live in Seoul or Hanam, I would choose Hanam."

During a special lecture at Hanam City (July 2023)

### I will think from the standpoint of businesses.

Hello. I am Hyun-jae Lee, the Mayor of Hanam City.

For Hanam City and South Korea to prosper, it is essential for businesses to thrive. To this end, we are channeling all our administrative efforts into attracting businesses and creating an environment conducive to their growth.

### Strategically located as a transportation hub, Hanam City is an ideal place for businesses.

Closest to Seoul, Hanam boasts an excellent transportation network including six rail lines—Subway Lines 5, 9, and 3 the Wirye-Sinsa Line, and the GTX-D and F— and five major expressways, including the Capital Region First Ring Expressway and the Jungbu Expressway.

### In Hanam City, we are dedicated to creating an environment where businesses can succeed.

From relocation to settlement and growth, we support businesses at every stage through business environment improvements, incentives search and regulatory reform.

We resolve business difficulties through various channels, offering one-stop administrative services that expedite processes, and we are committed to being the first to listen and address business grievances collaboratively.

### We are also developing a high-quality living environment to attract talent.

Under the slogan "A City Where People Want to Live, A City Leaping Forward," we continuously enhance our cultural, sports, and living convenience facilities. Here, you can enjoy a diverse cultural life close to work and the beauty of nature.

Hanam is a city where it's great to work and where people want to work. We invite all business leaders to join us in advancing Hanam City.

Thank you.







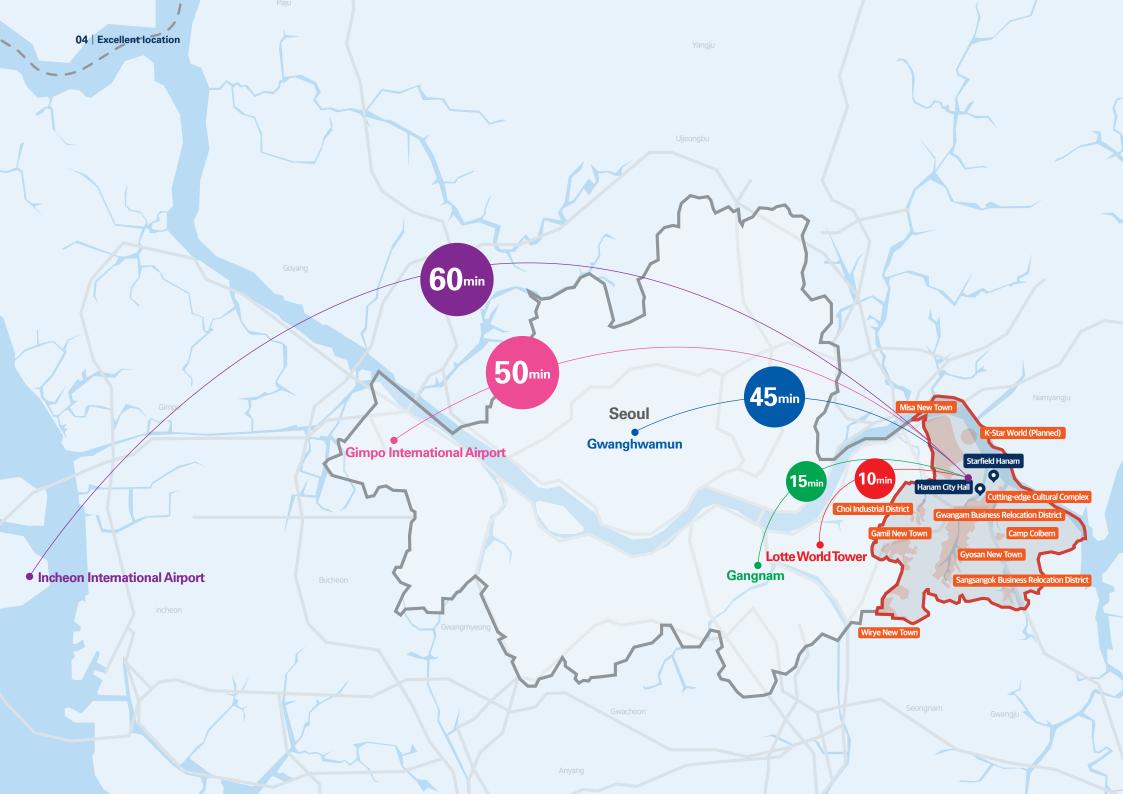
# THE RISING CITY HANAM

Located at the heart of Northeast Asia,
Hanam City offers
an attractive business environment
that supports
the global growth of enterprises.

Hanam City is just about 2 hours away from Tokyo, Beijing, and Shanghai, approximately 4 hours from Hong Kong, Hanoi, and Manila, 5 hours from Ho Chi Minh City, and 6 hours from Singapore.

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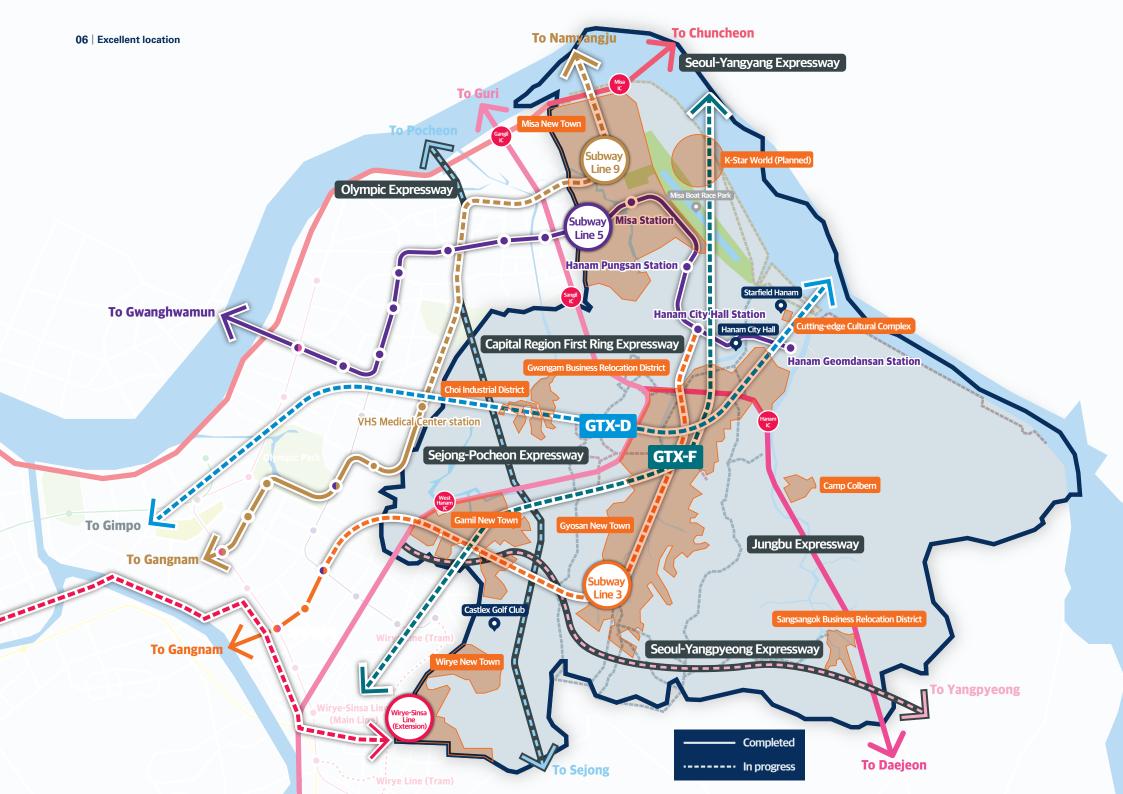
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Core of the capital region				
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### Hanam, core of the capital region

10 min to Lotte World Tower15 min to Gangnam

Located 45 min from the center of Seoul at Gwanghwamun



## Premier transportation network alongside the Han River

### Six rail lines

- Subway Line 5 | Gwanghwamun to Hanam (operating)
- Subway Line 9 | Gangnam to Hanam (In progress)
- Subway Line 3 | Songpa to Hanam (In progress)
- (Planned) GTX D Line | Gimpo to Seoul to Hanam
  - GTX F Line | Seoul (Bokjeong) to Hanam to Goyang
- (Under review) Wirye-Sinsa Line | Extension (under study, Hanam City)

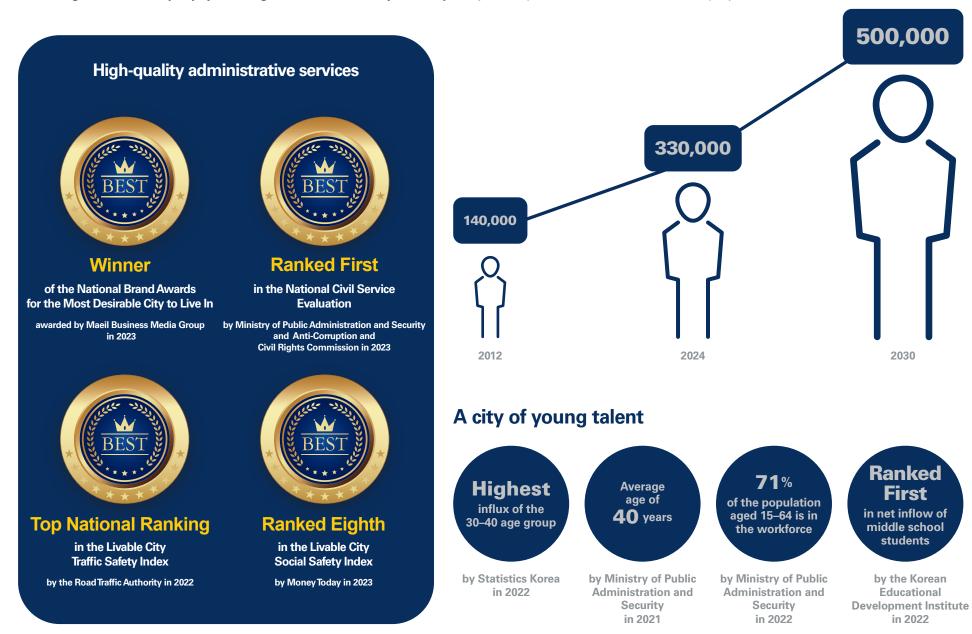
### Five major expressways

- Capital Region First Ring Expressway
- Jungbu Expressway
- Seoul-Yangyang Expressway
- Sejong-Pocheon Expressway (to be completed by 2025)
  - | construction of the Hanam to Pocheon section scheduled for completion in December 2024)
- Seoul-Yangpyeong Expressway (to be completed by 2031)



### Hanam on the path to becoming a self-sufficient city of 500,000 people

• Ranking no. 1 nationally in population growth rate over the past five years (2018–2023, among cities with populations over 100,000)



Home to Starfield Hanam, the first integrated shopping mall in Korea (attracting 20 million visitors annually)

Home to the only boat race park in Korea

(drawing 3 million visitors each year)





### **Diverse cultural infrastructure**

• Facilities Hanam Arts Center, Hanam Museum of History, Hanam

Cultural Center, public libraries (8 in total), Community Cultural

Center, and K-Star World (In progress)

• Cultural Events Busking performances (April to October, annually),

Iseongsanseong Culture Festival (September to October, annually),

Music in the Hanam (September to October, annually)



Misa Culture Street, a prime commercial hub



Digital libraries offering immersive content experiences



### A city where people want to walk

### **Pristine nature**

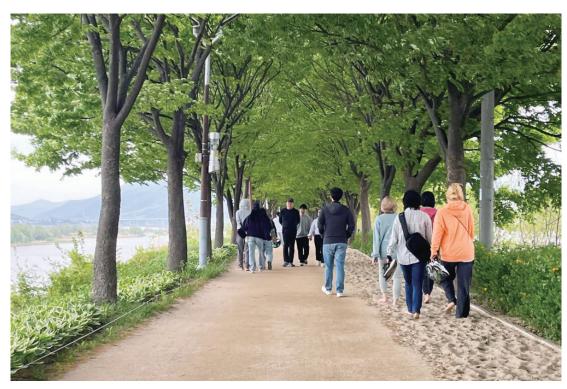
- Nestled between the Han River, Geomdan Mountain, and Namhan Mountain Fortress, Hanam is a city of clean air and natural beauty
- Misa Boat Race Park ranked as the 7th best cherry blossom spot in the capital region (by SKT Big Data in 2023)
- Features include a 5 km sandy trails along the Han River, 9 clay walking paths







**Geomdan Mountain hiking trails** 





Misa Han River sandy trails

Red clay trails

### A city that is great **for raising children**

### **Excellence in nurturing talent**

- Plans to build a children's center and English library for children (by 2025)
- Developing a children's traffic park (In progress)
- Implementing Hanam-style school zones, walking school buses, and school safety officer programs
- Supporting tours to top universities and major companies
- Initiatives for high school academic improvement and specialized high school programs









Children's Center





Tours to top universities

### A city that is **excellent for doing business**





One-stop support for consulting and solving issues faced by potential investors

<u>01</u>

Reception of complaints from potential investors

02

Assignment of PM and formation of TF specific for each investor 03

Expedite processing of permits and approvals



### Formation and operation of the Hanam City investment attraction advisory group

Comprised of former senior officials (from the Ministry of Land, Infrastructure and Transport; Ministry of Trade, Industry and Energy; Ministry of Culture, Sports and Tourism, etc.), researchers from national research institutes, and university professors



**MOU Signed** 

### **Investment incentive support**

- Establishment of Hanam City ordinance on corporate investment attraction and support
- Formation and operation of the corporate investment attraction support committee

### Foreign investment companies

### **Domestic companies**

#### Tax incentives

#### **National taxes**

- Exemption from customs duties, excise taxes, and value-added taxes on capital goods
- 50% reduction in income tax for foreign technicians for 10 years
- Special income tax provisions for foreign workers and regional headquarters employees

#### Local taxes

- Acquisition tax exempt for 15 years from the start of business operations
- Property tax exempt for 7 years, followed by a 50% reduction for the next 4 years

\*subject to a minimum tax system, taxing 15% of the exempt amount

#### Site support

### Government and public property

 Rental or sale available through private contract

### **Special grants**

### For major investment companies with an investment of over KRW 50 billion and permanent employment of over 300 employees

• Support exceeding the existing scope (with city council's approval)

#### Grants

#### Selection criteria

- Foreign investment companies eligible for tax incentives under Article 121-2 (1) 1 of the Act on Restriction on Special Cases Concerning Taxation
- Domestic companies with an investment of over KRW 5 billion or a permanent workforce of over 100 employees

#### **Facility investment costs**

 Support of 5% of the amount exceeding KRW 2 billion, up to a maximum of KRW 200 million

#### **Employment subsidy**

 After meeting the permanent employment criteria, KRW 500,000 per month for 6 months for each new hire residing in the area, up to a maximum of KRW 100 million

#### **Training and education expenses**

 After meeting the permanent employment criteria, support for training expenses of KRW 500,000 per month per employee for 6 months, up to a maximum of KRW 100 million

#### **Excellent local job creation enterprises**

\*Ordinance on support for excellent job creation enterprises in Hanam City

#### Selection criteria

 Local companies that set an example by significantly promoting employment and contributing to regional economic development

### **Support for outstanding enterprises**

- Up to KRW 20,000,000 in support of employee welfare expenses
- Additional points awarded during the selection process for small business development fund loans
- Award of an excellent enterprise plaque (certificate)
- Priority in public procurement contracts
- Deferral of local tax audits (for 3 years)
- Discounts on parking fees at Hanam City public parking lots

(first two hours free, followed by a 50% reduction in parking fees)

### **Gyosan New Town**

- · Prime location in the core area connecting Gangnam, Gangdong, and Pangyo
- Excellent access to public transportation makes it a hub for cutting-edge, selfsufficient industrial cities, attracting innovative technology and creative talents
- Development of a bioindustry hub and a future Fourth Industrial Revolution business cluster through a comprehensive space plan encompassing research, technology development, medical services, and community care

**Project name** The 3rd Phase New Town in Gyosan, Hanam

**Site area** Total: 6.316 million m<sup>2</sup>

Self-sufficiency site: 0.682 million m<sup>2</sup>

**Selection method** Recommendations by the head of the local government, etc.

Supply period Recommended industries Scheduled for 2025-2026

AI, IT

Industry

Convergence

Smart Mobility

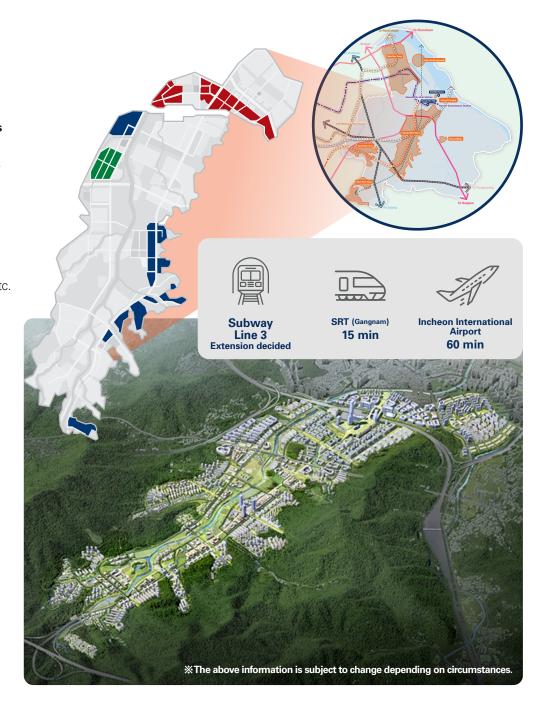
Virtual Reality (VR) and Augmented Reality (AR)

K-Culture Content Development

### Gyosan self-sufficiency site supply plan

Project implementer	Gyeonggi Housing & Urban Development Corporation	Hanam Urban Innovation Corporation	Korea Land & Housing Corporation
Self-sufficiency site area	236,805 m <sup>2</sup> (approximately 71,633 pyeong)	100,289 m <sup>2</sup> (approximately 30,377 pyeong)	344,979 m <sup>2</sup> (approximately 104,356 pyeong)
Scheduled supply timing	Second Half of 2025	After 2026	In 2028

X Cutting-edge Urban Industrial Park is planned within the new town, and the self-sufficiency site supply plan may change depending on circumstances.



### **Camp Colbern**

- Excellent location with convenient transportation infrastructure
- Advanced industrial complex utilizing the returned US military base site

Project name Camp Colbern Urban Development Project on US Military

**Returned Sites** 

**Location** Area around # 209-9 Hasangok-dong, Hanam-si, Gyeonggi-do

**Site area** 251,332 m<sup>2</sup>

**Supply period** Scheduled for 2025–2026

**Progress status** MOU signed with the Ministry of National Defense for

purchase of land (December 2022)

Location advantages Closest site to Seoul Gangnam (Downtown) at just 15 km

Excellent metropolitan accessibility (near the Jungbu Expressway)



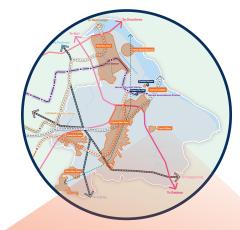
Subway Line 5 Hanam Geomdansan Station 5 min



SRT (Gangnam)
20 min



Incheon International Airport 60 min





• Establishment of the multimedia cultural complex, a K-culture hub, on Misa Island

**Site area** 1,690,000 m<sup>2</sup>

**Project cost** Approximately KRW 15 trillion (private capital)

**Project details** - Multimedia cultural complex

- K-pop performance venue

-World-class film studio

**Tenant companies** 

Domestic and international multimedia and cultural enterprises

**Expected impact** 

Job creation **50,000**(direct and indirect)

Tourists

30 million

domestic and international visitors





Subway Line 5 Misa Station 5 min walk



SRT (Gangnam)
20 min



Incheon International Airport 60 min





## Regulatory relief

- ➤ Revision of guidelines for releasing restricted development areas (Ministry of Land, Infrastructure and Transport, July 25, 2023)
- · Amendment to the urban and rural planning management guidelines for adjusting restricted development areas
- ➤ The Emergency Economic Ministerial Meeting chaired by the Deputy Prime Minister for Economy (November 8, 2023)
- Announcement of support for fast-track administrative procedures to attract foreign investment (reducing the process from 42 months to 12 months)
- ➤ Amendments to the 2040 Hanam City basic urban plan (March 2024)

**KOREA** National policy support

- ➤ Support from the Ministry of Culture, Sports and Tourism
- The Minister's commitment to actively support K-Star World (November 10, 2023)
- ➤ MOU signed between Hanam City and Gangdong-gu
- · Establishment of a cultural and multimedia industry cluster to promote mutual economic growth in the eastern capital region
- ➤ MOU signed with KBIZ



- ► Hana Securities submitted a financial participation letter of intent, pledging KRW 3.5 trillion (including KRW 200 billion in direct investment, January 2023)
- ➤ Letter of intent submitted by KT (August 2023)

### K-Star World in the media

### The JoongAng

September 10, 2023

Green Light for Hanam City's Cutting-Edge Performance Venue, MOU Signed with SPHERE

### 한국경제신문

November 8, 2023

SPHERE Hanam, Permitting Fast-Tracked by Two Years, Attracting KRW 2 Trillion Investment, "Expected to Draw 10 Million Visitors Annually"

### 朝鮮日報

September 11, 2023

Hanam City-SPHERE, to Drive to Attract State-of-the-Art Performance Venue



### ∰ 동아일보

May 21, 2023

Hanam City's KRW 3 Trillion Investment in "K-Star World" Project Takes Flight

### 朝鮮日報

January 14, 2024

Mayor of Seoul, "If SPHERE Comes to Hanam City, It Will Be Enjoyed by Both Seoul Residents and Residents of Gyeonggi Province."

## **Cutting-edge Cultural Complex & Innovation Business Complex**

### **Cutting-edge Cultural Complex**

 Creation of a complex blending culture, entertainment industries, and advanced technology

**Location** Area around # 108 Changu-dong, Hanam-si

**Site area** Approximately 162,000 m<sup>2</sup>

**Progress status** Preliminary concept and master plan development underway

Facilities to be Cultural industry facilities, advanced performance venues,

introduced mixed-use commercial and office spaces

### **Innovation Business Complex**

· Strategically located adjacent to Starfield Hanam with a high foot traffic

**Location** # 610, 610-1 Sinjang-dong, Hanam-si

\*Situated directly opposite to Starfield Hanam

**Site area** Approximately 11,758 m<sup>2</sup>

**Project method** Land sale

**Supply method** Open competitive bidding

Recommended

industries Entertainment

Animation

Metaverse

